

Why the Need?

A survey conducted by Statsica found that 89% of hotel guests believed free and seamless internet access was important. Another survey carried out by Hotels.com found that 56% of business travelers listed free and fast Wi-Fi as the most crucial factor in choosing a hotel. Additionally, guest reviews that highlight poor Wi-Fi connectivity are known to result in loss of bookings for both luxury and economy hotels. Guests bring an average of 3 mobile devices when checking into a hotel and they expect all of those devices to connect quickly and work extremely well whether they are responding to emails, streaming movies, or video chatting.

The Challenge

The challenge of implementing reliable connectivity for hotel's is multifold. Despite the hotel's location, the devices supplying the Wi-Fi network must be able connect to the nearest 4G LTE signal regardless of the carrier. The device must also allow for multiple device connections to allow not only in-room hotel appliances but personal items such as smartphones, tablets, tv's and computers to get on and remain online. For extended stays, more data is needed, so the device supplying the Wi-Fi network signal must provide data plans that are large enough to support larger families and keep them happy!

The Solution

Wing Tel has a complete solution, offering hotel staff and guests reliable internet connectivity with build in failover and without an unnecessarily expensive and complicated setup.

Wing Tel offers a device that supplies strong and reliable Wi-Fi through high bandwidth data plans that connect to each one of the nation's largest and most trusted cellular carriers. In fact, the device is able to automatically and seamlessly toggle between each carrier, always providing the user with the best quality connection, regardless if they are in a fixed or mobile location.

Wing Tel's device can share Wi-Fi to 10 devices at a time and features battery backup for a period of up to 16 hours.

The setup is simple and easy. There are no physical sim cards, no special APN settings, or any need to download and install any apps. All the end user needs to do is turn on the device and go. They can connect any Wi-Fi enabled device from smartphones to laptops to gaming consoles!

Data plans range up to 800gbs in size and can operate in both summer and winter conditions between 14 °F to 131 °F (-10 °C to 55 °C).

